



# NOVEMBERFEST

NOVEMBER 1 – 30, 2016

EARN COMMISSIONS THIS NOVEMBER  
ON QUALIFYING PRODUCTS ON  
DISCRETIONARY ORDERS!

COMMISSIONS	25% YOY Growth	35% YOY Growth
Peerless® Quick Ship Products	15%	20%
All Other Qualifying Product	8.5%	10%

## PROGRAM RULES

Program valid for authorized C&I Acuity Brands® agencies. Offer not valid for Corporate Accounts (inclusive of Regional Corporate Accounts), Showrooms or International orders.

Qualifying discretionary orders must be entered for immediate release between November 1 and November 30, 2016. Orders must ship by November 30, 2016.

Qualifying products are listed on the reverse side and may be placed on the same order with non-qualifying products. Orders will count as long as the order, in total, is less than \$25,000 and ships to a job site.

Agency must grow a minimum of 25% over the same period last year in the qualifying product categories, in total, to be eligible to earn commissions.

Acuity Brands may disqualify orders that do not meet discretionary business criteria.

Bonus commission will be issued in the December commission statement.  
CIP is excluded from bonus commission calculation.







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## QUALIFYING PRODUCTS

Commercial Indoor*	Product
	GT Series Troffer (GTL LED)
	FS Series Troffer (FSL LED)
	BLT Series Troffer (BLT LED)
	VT Series Troffer (VTL LED)
	Avante LED (AVL)
	Avante® Linear Fluorescent
	GT8 Fluorescent Troffer
	LBL LED Wrap
	<b>NEW</b> Peerless® Quick Ship

Outdoor	Product
	KAX1 LED Area
	KAX2 LED Area
	KAXW LED Wall Pack
	TWH LED Wall Pack
	TWR LED Wall Pack
	OFL1 Floodlight
	OFL2 Floodlight

Downlighting	Product
	LDN Series LED Downlight
	E Series LED Downlight

Emergency	Product
	Quantum® LED Units (ELM2 LED)
	Contractor Select LED Exits (EXR/EXG LED)
	Contractor Select LED Units (EU2 LED)
	Contractor Select LED Combos (ECR/ECG LED)

Industrial	Product
	I-BEAM IBZ Fluorescent High Bay
	I-BEAM IBG LED High Bay
	I-BEAM® IBH LED High Bay
	I-BEAM IBL LED High Bay

\*Excludes air handling troffers and relight kits